



FROM THE NORTHWEST CORNER OFFICE

Hello Summer! Now that the rainy season is (hopefully) behind us, we are all geared up and ready to once again make history in the construction industry.

Due to the superior performance of TEAM FRATTALONE, we have recently been awarded two significant projects. The first one was the third phase of a project that we have been on in the city of Fridley since the fall of 2014. The other is the first phase of a 200 acre development in the city of Eagan that could potentially continue on for several years.

Yes, in order to be awarded these projects, we were required to submit competitive prices. But, we were hired because the owners have seen the VALUE in partnering with Frattalone Companies. Value isn't the bid price, but it is what the owners get in return for what they pay. QUALITY.CREATIVITY. COMMITMENT. These are the promises we make to our clients and what they have come to expect from us. The best sales team can make the first sale, but it takes an entire organization to keep these customers around for the long term. Each and every position within our company is extremely important in creating this success. From the laborers pounding stakes and potholing, to the truck drivers safely moving material around the cities, to the budget-beating efficiency of our operators, to daily fires put out by our mechanics, to the "getting work" and "keeping score" of the office staff, every position is essential to the success of Frattalone Companies.

Thank you to all for your continual commitment to TEAM FRATTALONE! Have a great summer!

~ Nick Frattalone, CEO

SAFETY SANDBOX

Greeting from the Safety Department:

We are half way through the construction season and I am happy to report it has been another safe period for all the employees here at Frattalone Companies. Here are some quick stats thus far through June 30, 2016:

- 115,706 hours in 2016 without a loss time injury
- 704,090.50 hours worked since our last loss time injury
- Only 1 recordable injury
- Lots and lots of safety discussion and planning that has prevented injuries

I am also excited about a new software we have invested in to improve the safety throughout our organization – Safety Mojo. This software is designed to help us streamline processes, organize and track safety information, store documents, and sends instant communication in a timely fashion to the appropriate parties. The best part is that Safety Mojo works from any smartphone, tablet, or computer and photos can be uploaded, no more handwriting reports. More information will be coming out on when we will roll out and implement this system to our superintendents.

BE SAFE!

~ Vinny, Safety Director



SPOTLIGHT PROJECT

FCI Enters the Solar Renewable Industry

FCI has been pursuing opportunities in the Solar Energy market for nearly a year. Minnesota is poised to be a significant leader in solar energy generation. As of January 2015, Minnesota had 12 MegaWatts (MW) of solar production capability. By January of this year that number had grown to 35 MW and by January 2017 we could be looking at 500MW. One MW of solar production requires about 5-8 acres of land.

Scott Spisak, Cory Van Engen, Tom Everson, Dylan Larson and Nate Adams have been involved with soliciting and bidding a large number of projects, all of them in Minnesota and western Wisconsin. We have also been involved in providing foundation testing services on about 13 projects since December and have been awarded our first four construction contracts. We expect to see a significant volume of additional work in the industry in 2016 and years to come. Xcel Energy has stated goals of reaching 1500MW of solar generation by 2020 and 2400 MW by 2030.

FCI is providing services to the solar industry in two ways. We will perform traditional earthwork (clearing, erosion control, grading, finishing, turf establishment and related work) as we have on wind and other civil projects. We have been awarded the Civil Site package for the Aurora Distributed Solar Project. This contract covers 16 separate project locations circling the outer perimeter of the Twin Cities Metropolitan area. This work is similar to our wind energy work without the deep foundation excavations. All ground mounted solar arrays are attached to some type of post or pile that is driven or screwed (helical anchor) into the ground at very specific locations on the site. Once the posts are installed, electricians follow behind and mount the solar collectors to the posts and install all of the wiring that connects the solar farm to the electrical grid.

Secondly, Frattalone has started a new service this year and will be performing installation of solar foundation piles. Over the winter, we purchased two Vermeer PD-10 Pile Foundation Driving Machines as well as an excavator mounted Helical Pile Driving attachment. The Vermeer machines are state of the art and are the preferred machine in the industry. FCI has already performed pile installation at Camp Ripley National Guard Base near Little Falls. At Camp Ripley we worked for Hunt Electric installing over 4,700 individual piles for a 13 MW project owned by Minnesota Power.

Get the Sunblock ready, because it's going to be a sunny summer!

SOLAR PANEL



[CLICK HERE TO CHECK OUT THE VERMEER PD-10](#)

LIVE
WELL
WORK
WELL

HOW TO TURN A BAD DAY AROUND

Life is full of unexpected frustrations. Running late, spilling coffee on yourself or getting into an argument can start your day off on the wrong foot. The good news is that you can control your mood and prevent these obstacles from ruining your entire day.

The most important thing you can do is to focus on the positive. Studies show that when you're positive, you have 23% fewer health-related effects from stress, you're 31% more productive, you're 40% more likely to receive a promotion and your creativity levels triple.

Here are a few ways to turn a bad day around:

- Pinpoint the concrete reason for your frustration and address it immediately.
- Write down or recite three things you are grateful for.
- Choose not to be a victim of your frustration. Make a conscious effort to be positive.
- Set realistic expectations for your day.
- Negative emotions can be contagious. It is worth taking control of your mood—not just for yourself—but for those around you.

THE DIRT



FEED MY STARVING CHILDREN

Thanks to our team members who volunteered and packed 34,128 meals at Feed My Starving Children's in June. FMSC is a Christian non-profit organization committed to feeding children around the world. Meals are hand packed and specifically formulated for malnourished children. FMSC meals have reached nearly 70 countries around the world. For more information please visit www.fmsc.org.

FRATTALONE RIDE

The Frattalone Ride was held June 24-26. Despite the heat, the group had a fantastic ride through the backyards of southern MN, WI, and northern IA. Thank you to Steve & Mary Raiolo and Kory & Lisa Kunza for their time and effort in planning the trip and mapping out the route!



CANTERBURY PARK OUTING

Frattalone Companies is working on the Infield Pond Reconstruction at Canterbury Park, which should be completed in July, 2016. We would like to invite employees and their family to an afternoon at Canterbury Park on **Sunday, August 7th**. The first post is at 12:45pm (gates open at 11:30am). We have reserved Longshots for our group, where lunch will be served from 1:00pm - 2:30pm. Sunday is Pepsi Family Fun Day! There will be a petting zoo, pony rides, face painting and more in the children's play area located directly behind Longshots. If you are interested in attending this event please email shellyb@frattaloneco.com by 7/15/16. For more information please click on the following link - [Canterbury Park Outing](#)



CLC GOLF TOURNAMENT

The 18th Annual CLC Golf Tournament will be held on **Tuesday, July 19th** at Oak Glen Golf Course. The tournament is an 18-hole scramble format with a 1:00pm shotgun start. All proceeds benefit the Heavy Equipment Program at Central Lakes College located in Staples. For more information please click here - [2016 CLC Golf Tournament](#)

STEVE (BUTCH) BUCHE MEMORIAL

The 3rd Annual Steve (Butch) Buche Memorial Sporting Clays Tournament will be held on **Friday, September 16th** at Wild Wings of Oneka. All proceeds from the tournament are donated in Steve's name to 'Hunt of a Lifetime'. Please click on the following link for more information - [2016 Buche Memorial](#)



DAY OF THE DOZERS

The 2016 Day of the Dozers Charity Event is scheduled for **Saturday, September 24th** at ERX Motor Park in Elk River. Children will have the opportunity to ride big equipment with trained and qualified professional operators. All proceeds from this event benefit Children's Hospital and Clinics of Minnesota. If you are interested in volunteering for this event please email TonyF@Frattaloneco.com. For additional event information click on the following link - http://www.muca.org/mpage/day_of_dozers_home

HOLIDAY PARTY

Mark your calendars... the 2016 Frattalone Companies' Holiday Party will be held on **Saturday, December 17th** at the Radisson Hotel in Roseville. After cocktail hour, dinner and the program, back by popular demand will be Casino Night! Invitations will be mailed to employees in November.

COMPANY SAFETY MEETINGS

All meetings are held in the Frattalone Companies' Shop. Dinner is served at 4:00pm followed by the meeting at 4:15pm. These meetings are mandatory.

- Summer – Thursday, 7/28/16 ****NEW DATE****
- Fall – Thursday, 10/20/16



Have information you would like to see published in the Scoop?
Please email
shellyb@frattaloneco.com

FROM THE HOOK

The 2016 - 2017 Frattalone Companies' Fishing season has begun. The contest runs from 4.1.16 - 3.31.17. Please submit your entries to Shelly Boss in the office. For contest rules please visit the 'employee information' area on our web site @ www.frattaloneco.com. Following are the current standings:

BASS

1st Sara Eiler 14.5"

CRAPPIE

1st Ben Eiler 10.25"

NORTHERN

1st David Nelson 41.5"

SUNFISH

1st John Mossberg 9.5"

2nd Jacob Mossberg 9"

3rd Hayden Eiler 8.5"

WALLEYE

1st David Nelson 28"

2nd Dale Gamboni 27.5"

3rd Thomas Kinmouth 27"



ANNOUNCEMENTS

CONGRATULATIONS

Congratulations to Arlen Richter (Red) on his retirement. Red has been an employee at Frattalone Companies for over 41 years! Thank you for your dedicated years of service and good luck with retirement and future endeavors!



RECIPE CORNER

COOLER CORN ON THE COB (GREAT FOR A LARGE GROUP)

Shuck desired amount of corn, split cobs in half and place in a cooler.

Boil enough water to cover corn in the cooler. Pour boiling water in to the cooler until the corn is fully covered. Close the lid for 30 min.

After 30 minutes test the corn to make sure it is cooked. The center of the cob should be soft enough to pierce with a cob holder or fork. If not, shut the cooler lid for an additional 5—10 min.

Enjoy!

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