



FROM THE NORTHWEST CORNER OFFICE

Happy Spring to Everyone!

Spring is always an exciting and busy time of the year for the office and shop. Road restrictions, spring thaw, rains, and new job permitting are just a few items that usually take a toll on the field start up. Spring of 2017 has seemed to come quicker, with less snow and milder temperatures than our norm. Fear not, we have all things in order to run for another exciting year of work.

Over the winter, we were awarded the biggest contract in the history of our company - the Walmart Distribution Center in Mobile, Alabama. Although we had originally planned to start in January, due to project permitting delays, we did not get on site until early March. We are working for a key customer, Ryan Cos. The project consists of major site work on 400 acres of land including 60 acres of building footprint under roof.

The estimating staff has been extremely busy bidding and I am happy to report, that they have been pretty successful. I would like to congratulate them for all the jobs we have been awarded so far. Keep up the good work!

Some of the jobs awarded this spring are:

- Walmart Distribution (Alabama)
- Fischer Quarry Ponds (Apple Valley)
- Agg Industries (Lakeland)
- Hy-Vee (Robbinsdale)
- Agg Industries (St. Croix)
- Fountain Lake (Albert Lea)
- WM Landfill (Nebraska)
- Hmong Village (St. Paul)
- Vikings Practice Facility (Eagan)
- WM Landfill (Burnsville)
- Socore Solar (Wisconsin)
- WM Landfill (Elk River)

I also want to give a shout out to the Maintenance Team that has done a great job of getting the equipment through the shop for winter repairs to ensure that everything runs efficiently and downtime in the field is minimal.

I am excited for the 2017 season and feel it will, once again, be a very productive and prosperous season for us all here at Frattalone Companies. Be safe, be smart, and think efficiently! I look forward to seeing you all this summer.

~ Tony Frattalone, President

SHOP TALK

As we approach our “busy” season, mechanics Dave and Dallas have some tips and reminders to save time, money, and frustration.

Walk around and observe your machine each time you use it. Notice, any changes to the:

- Tire Pressure
- Oil Spots/Leaks
- Loose Tracks
- Cracks in the Bucket
- Fluid Levels are perfectly filled: Coolant, Oil, Hydraulic

If there are issues, be sure to contact your Superintendent.

GREASE MACHINES! This would eliminate many stops in the shop or reduce mechanic visits.

Spring To Do’s:

- Check your Air Conditioning NOW and make sure it works. If you are having issues with your A/C check the filters first before sending this to the shop. Remember, that on some pieces of equipment, the heater hose valve must be turned off to get cold air.
- Clean our your Cabs—Sweep and remove any trash, especially underneath foot pedals.

REMINDER: DPF (Diesel Particulate Filters) – LEAVE THE BUTTON ALONE! Make sure the buttons/switches are in the proper position, this will save a LOT of time for the mechanics on the job site.

FACT: DID YOU KNOW THAT THERE ARE 6 COMPUTERS IN EACH MACHINE?



*Information courtesy of:
Dave Barker, Mechanic
(13 years at FCI) &
Dallas Nestvold, Mechanic
(16 years at FCI)*

SAFETY AWARDS

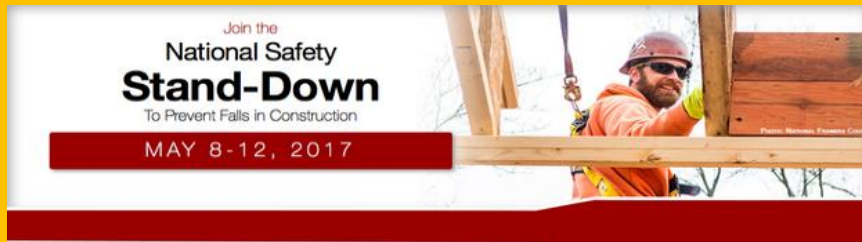
Frattalone Companies for the second consecutive year has received the Governor's Meritorious Achievement Safety Award for excellence in workplace safety and health. We are judged on several years of injury data as it compares with our industries national statistics, such as incidence rates that are better than the industry average for at least three years, and on our progress in implementing a comprehensive safety program. We will be recognized for this achievement at the Governor's Safety Award luncheon on May 18 at the Minnesota Safety and Health Conference at the Minneapolis Convention Center.

Also, in March we were awarded with the LECET-(Laborers-Employers Cooperation and Education Trusts) Safety Driven Contractor award. Frattalone Companies met all the requirements, including achieving a minimum number of safety points per program rules pertaining to the 2016 calendar year. Areas for receiving these points include improving documentation, making safety equipment or procedural improvements, hosting dedicated safety meetings, sharing best practices and more.

So hats off to all Frattalone Companies employees. Your efforts, dedication and commitment to safety not only protects our workers, but strengthens our organization and benefits the community as a whole.

Keep up the awesome work!

~ Vinny, Safety Director



The National Safety stand-down program is part of federal OSHA's ongoing Fall Prevention Campaign that provides lifesaving information and educational materials about how to plan ahead to prevent falls.

It is practiced to raise awareness among employers and workers about preventing falls, which account for the highest number of deaths in the construction industry.

During stand-down, employers and workers are asked to pause their workday to talk about fall prevention in construction and discuss topics such as trenching & excavation safety, etc.

Frattalone Companies is promoting and will be participating in the stand-down program.

SAFETY STATS

Days Worked Since Last Lost Time Injury: 1,161

Lost Time Record: 842

Hours Worked Since Last Lost Time Injury: 957,684.50

Lost Time Record: 592,515

Days Worked Since Last Recordable Injury: 191

Hours Worked Since Last Recordable Injury: 144,763.50

Current DART Rate (Days Away Restricted or Transferred): 0

2016: .61

2015: 0

Industry Average(2015): 1.6

MN Average: 1.1

Current RIR Rate (Recordable Incident Rate): 0

2016: 1.22

2015: 2.05

Industry Average(2015): 2.7

MN Average: 3.3

Current LDI Rate (Lost Day Incident): 0

2016: 0

2015: 0

Industry Average(2015): 1.2

MN Average: .70

THE DIRT

COMPANY EVENT DATES

COMPANY SAFETY MEETING

The 2017 All Company Safety Meeting dates are as follows:

Spring - Thursday, 4/20/17, Summer - Thursday, 7/20/17, Fall - Thursday, 10/12/17

Dinner will be served at 4pm followed by the meeting . All company safety meetings are mandatory.

ANNUAL FRATTALONE BIKE RIDE

The Annual Frattalone Bike Ride is scheduled for the weekend of **Friday, 6/23/17 - Sunday, 6/25/17**. For more information or to sign up for the ride, please contact Mary at 651.484.0448 or maryr@frattaloneco.com.

FALL FESTIVAL

The Frattalone Companies' Fall Festival will be held on **Sunday, 10/15/17**. Employees and their families are invited to join us for lunch and an afternoon of fun! Festivities will include a popcorn bar, make your own caramel apples, a skid loader bounce house, a face painting artist, pumpkin decorating, pony rides and a petting zoo along with hay rides, equipment simulators and an opportunity to operate heavy equipment with a trained operator! More information to follow.

FRATTALONE COMPANIES' HOLIDAY PARTY

The 2017 Holiday Party will be held on **Saturday 1/6/18** at Jimmy's Conference & Catering. Details to follow.

VOLUNTEER OPPORTUNITIES

RONALD McDONALD HOUSE

Frattalone Companies' will be preparing and serving dinner for the Ronald McDonald House 'Cooks for Kids' meal program on **Tuesday, 5/30/17** from 3p - 7p. If you are interested in being a volunteer for this event or for more information, please contact Shelly at 651.484.0448 or shellyb@frattaloneco.com.

HEARTBEAT 5000: RACE FOR CHILDREN'S HOSPITAL (CLICK HEARTBEAT FOR MORE INFO)

The HeartBeat 5000 is The Children's Hospital's largest fundraiser of the year. It is a mile/5K walk/run held at Father Hennepin Bluffs Park in Minneapolis the morning of **Saturday, 6/24/17**. Frattalone Companies' has signed up to volunteer at this event. Volunteers will be working a 2 - 3 hour shift. If you are interested in being a volunteer for this event or for more information, please contact Shelly at 651.484.0448 or shellyb@frattaloneco.com.

DAY OF THE DOZERS

The 2017 Day of the Dozers Charity Event is scheduled for **Saturday, 9/30/17** at ERX Motor Park in Elk River. Stay tuned for more information on this event.

FUNDRAISING EVENTS

CLC GOLF TOURNAMENT

The Central Lakes College Golf Tournament will be held on **Wednesday, 7/19/17** at Keller Golf Course this year. All proceeds from the tournament benefit the Heavy Equipment Program at the college located in Staples, MN.

STEVE (BUTCH) BUCHE MEMORIAL SPORTING CLAYS TOURNAMENT

The 4th Annual Steve Buche Memorial Sporting Clays Tournament was held on **Friday 9/15/17** at Wild Wings of Oneka. All proceeds are donated in Steve's name to 'Hunt of a Lifetime'.



THE DIRT (CONTINUED)

ANNOUNCEMENTS

OH BABY

- **Mike Manders** (*Equipment Operator*) and his wife Kara welcomed their baby girl, Carly Marie, March 12th, 2017.

RETIREMENT

- **Scott Folske** retired on 2/1/17. Scott worked as a laborer and equipment operator at Frattalone Companies for over 27 years.
- **Larry Young** retired on 3/6/17. Larry worked as an equipment operator at Frattalone Companies for over 15 years.

NEW POSITIONS

- **Matt Krause** - Graduated from the University of WI, River Falls with a bachelors degree in Business Management. For the past two years he has been an operator at FCI, and recently joined the Project Management Team as an Assistant Project Manager.
- **Mark Mahowald** - Mark will graduate this spring from Mankato State, will be working with the Project Management Team this summer.

CONGRATULATIONS AND GOOD LUCK TO ALL!!

FROM THE HOOK

The Frattalone Companies' Fishing Contest runs annually from April 1st to March 31st and is open to all employees and their immediate family members. For details, please visit our website www.frattaloneco.com.

2016-2017 Fishing Contest Results:

BASS

1 st T	Jacob Mossberg	22"
1 st T	Mark Olin	22"
2 nd	Dan Neiderhausen	21.5"
3 rd	Kory Kunza	19.5"

SUNFISH

1 st	Vinny	10.5"
2 nd	John Mossberg	9.5"
3 rd T	Angela Viner	9"
3 rd T	Jacob Mossberg	9"

CRAPPIE

1 st	Dan Neiderhausen	16"
2 nd	Vinny	13"
3 rd	Angela Viner	11"

WALLEYE

1 st	David Nelson	28"
2 nd T	Dale Gamboni	27.5"
2 nd T	Charlie Jewett	27.5"
3 rd	Thomas Kinmonth	27"

NORTHERN

1 st	Joe Banttari	43.75"
2 nd	Dan Neiderhausen	43"
3 rd	David Nelson	41.5"

Other fish entries from: Ben Eiler, Sara Eiler, Hayden Eiler, Carter Van Engen, Levi Johnson, Nick Pierre, Scott Lee

RECIPE CORNER

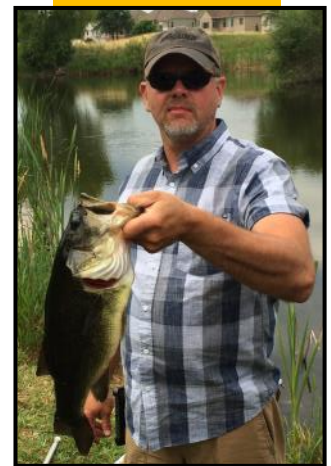
SPICY CORN & BEAN DIP

1 ½ c - Sour Cream	1 can of Black Beans, slightly drained
1 can of Mexicorn	1 can of Rotel, drained
2 c - Cheddar Cheese	1 -16oz jar of Spicy Salsa

Mix and spread in 9x13 pan. Pre-heat oven to 350. Bake for 35 – 45 minutes.

Top with: 2 c - Shredded Monterey Jack Cheese, Chopped Green Onions and Sliced Black Olives. Return to oven until melted.

Best if served immediately with tortilla chips.



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