



## FROM THE NORTHWEST CORNER OFFICE

Greetings!

August is here and Frattalone Companies is in full swing. Our yard is empty, fuel expenses up, and we have surpassed the 200 employee mark for the first time in ten years.

We work in an extremely challenging industry that requires hard work, long work weeks and a variety of weather challenges. Despite these encounters, we have achieved a great deal of success; One Million work hours (and counting) without a lost time injury, being awarded the 2016 Subcontractor Safety Award from one of our preferred customers, Ryan Companies, as well as the other accolades mentioned below in Vinny's section. In addition to those successes, we have just completed back to back record profitable years. What does this tell you? Safety and efficient operations CAN coexist!

As I visit the jobsites, I continue to be humbled by the passion and dedication I see within the employees here at Frattalone Companies. Keep up the great work and stay safe!

Nick Frattalone ~ CEO

*FRATTALONE COMPANIES RECEIVED 2016 SUBCONTRACTOR OF THE YEAR AWARD FROM RYAN COMPANIES ON JULY 19TH.*



## SAFETY SANDBOX

Safety is no accident!

Frattalone Company employees are proving this fact day after day. The accomplishments we have made in regards to working safe are phenomenal and something to be proud of. Thus far, we have received the LECET Safety Driven Award of Excellence from the Laborers Union, Governors Meritorious Achievement Award in Occupational Safety from the Minnesota Safety Council, and a Subcontractor Safety Award from Ryan Companies. Our slogan of Quality, Creativity, and Commitment along with the above mentioned accomplishments shows how talented and dedicated our employees are. We are all here to achieve the same goals of being productive, efficient, prosperous, all while working hard, safe, and having fun. Most importantly, making it home safely each day to our loved ones.

Again, I want to thank each and every one of our employees for stepping up and doing their part toward safety, making a difference in all aspects of who we are and what we do as a company. We are a leader in our industry. Keep up the hard work, and let's continue to accomplish higher safety milestones.

Vinny ~ Safety Director

### SAFETY STATS:

Lost Time Injury 2/21/14:	Hours: 1,060,802.75	Days: 1,261
Last Recordable Injury 10/11/2016:	Hours: 247,881.75	Days: 291



# SPOTLIGHT PROJECT

## WALMART IMPORT DISTRIBUTION CENTER—IRVINGTON, ALABAMA

We take pride in the relationships that we build with our clients. Great partnerships bring more work. The success of our recent Amazon project with Ryan Companies led Ryan to invite us to work with them on the massive Walmart Import Center near Mobile, Alabama.

The 2.6 million square foot facility (60 acres under roof) is being constructed to unload cargo containers from Asia that Walmart will have shipped to Mobile Bay. The building alone is more than three times as large as the Amazon building in Shakopee.

After some permitting delays, the project finally got started in March, but the estimating began nearly a year ago. Senior estimator Dave Nelson started working on estimates with Ryan Companies in the summer of 2016. Moving into the fall, it became clear that the project would move forward and our operations team from the Amazon project, led by Todd Olund, got involved in weeks and months of detailed project planning meetings.

Rick Parent and Mitch Larson are working with Todd on the operations side with a crew of about 2 dozen dedicated employees from Minnesota. Project management is being handled by Thomas Kinmonth with Charlie Janssen assisting on site full time.



Our contract with Ryan Companies is to perform and manage all of the civil site work. This is the largest contract in the history of the company and these statistics will show you why:

Site Size:	400 acres
Building Size:	60 acres – main pad size is 3,800' by 650'
Roadways and Parking:	87 acres
Cut and Fill :	1,850,000 cubic yards – 800,000 cubic yards in ponds alone
Base Aggregate:	200,000 tons

We are self-performing the mass grading, fine grading, soil corrections and aggregate base installation. In addition, we are managing subcontractors installing site utilities (sanitary, storm and water lines), erosion control and cement stabilization.

Weather has been a significant challenge. The project is less than 10 miles from the Gulf coast and has received more than 50" of rain since the start.

An interesting fact about the Gulf coast is that it is not rich in quality construction aggregates like Minnesota, so the crushed base material has to be imported from the Bahamas, 75 miles off the east coast of Florida. The material travels over 900 miles to Mobile in 45,000 ton shipments.

The 14 month completion schedule includes heavy mass grading work for the first 9 months.

# THE DIRT

## COMPANY EVENT DATES

- **COMPANY SAFETY MEETING**

The fall all-company safety meeting is on **Thursday, 10/12/17**. Dinner will be served at 4pm followed by the meeting. All company safety meetings are mandatory.

- **FALL FESTIVAL**

The Frattalone Companies' fall festival will be held on **Sunday, 10/15/17**. Employees and their families are invited to join us for lunch and an afternoon of fun! Festivities will include a popcorn bar, make your own caramel apples, a skid loader bounce house, a face painting artist, pumpkin decorating, pony rides and a petting zoo along with hay rides, equipment simulators and an opportunity to operate heavy equipment with a trained operator!

- **FRATTALONE COMPANIES' HOLIDAY PARTY**

The 2017 holiday party will be held on **Saturday 1/6/18** at Jimmy's Conference & Catering. Details to follow.

## FUNDRAISING EVENTS

- **CLC GOLF TOURNAMENT**

The Central Lakes College Golf Tournament was held on **Wednesday, 7/19/17** at Keller Golf Course. Thanks to the participants and event sponsors, we were able to raise over \$18,000. All proceeds from the tournament benefit the Heavy Equipment Program at the college located in Staples, MN.

- **STEVE (BUTCH) BUCHE MEMORIAL SPORTING CLAYS TOURNAMENT**

The 4th Annual Steve Buche Memorial Sporting Clays Tournament will be held on **Friday 9/15/17** at Wild Wings of Oneka. All proceeds are donated in Steve's name to the 'Hunt of a Lifetime' non-profit organization.



## ANNOUNCEMENTS

- **OH BABY**

**Andrew Demeny (Mechanic)** and Jessica Peltier welcomed their baby boy, Austen Dean Demeny on 5.21.17.

- **THE KNOT**

**Tom McClellan (Lowboy Driver/Operator)** and Jacqueline Stai were married in Arizona on 5.13.17.

**David Barker (Mechanic)** and Alyssa Mellon were married on 7.8.17.

- **NEW POSITIONS**

**Mike Thill** is now a foreman for the dirt division.

- **WELCOME**

**Grant Leet-Otley**, summer intern for the accounting department. Grant is an Economics major at Bates College in Lewiston, Maine.

**CONGRATULATIONS TO ALL!!**



# THE DIRT (CONTINUED)

## VOLUNTEER OPPORTUNITIES

### • **HEARTS & HAMMERS**

The MBEX Construction Community Fund will sponsor the Hearts & Hammers home repair project on **Saturday, 9/23/17** and we could use your help. Stay tuned for more information on this event.

### • **DAY OF THE DOZERS**

The 2017 day of the dozers charity event is scheduled for **Saturday, 9/30/17** at ERX Motor Park in Elk River. Stay tuned for more information on this event.

## MONTHLY PHOTO CONTEST

In May we started a monthly photo contest and we have had a great response. Thank you to all who submitted photos and congrats to the winners; Brian Lucarelli (May) and Shawn Miller (June).

Here are the contest details:

1. Snap a photo or short video of the work you are doing. Some examples are:
  - Project sites, A safety or toolbox talk meeting ,Pre-task planning meeting or daily stretching and warmup, A sunrise or sunset over the project, An unusual or unique operation, Photos of jobs as we start them all the way through final completion, Candid or group photos
2. Send the photo/video to [photos@frattaloneco.com](mailto:photos@frattaloneco.com) with the following:
  - Where and when the photo was taken (job name if applicable)
  - Brief description of photo

The top photos will be posted on Frattalone Companies' Facebook page each month. People can vote by 'liking' a photo. The photo with the most votes (likes) by the date listed is the winner of a \$50 Amazon gift card.

*\* Contest open to all Frattalone Companies employees. Remember to stay safe when taking photos! Submitted photos may be used on the company Facebook or LinkedIn pages and/or in company marketing materials.*

**HAPPY SNAPPING!!**

## FROM THE HOOK

The Frattalone Companies' fishing contest runs annually from April 1<sup>st</sup> to March 31<sup>st</sup> and is open to all employees and their immediate family members. For details, please visit our website [www.frattaloneco.com](http://www.frattaloneco.com).

**Results as of July 28th, 2017:**

### BASS

1 <sup>st</sup>	Levi Johnson	18.5"
2 <sup>nd</sup>	Isabel Lee	17"
3 <sup>rd</sup>	Sara Eiler	14.5"

### SUNFISH

1 <sup>st</sup>	Hayden Eiler	8"
2 <sup>nd</sup>	Blake Eiler	7"
3 <sup>rd</sup>		

### CRAPPIE

1 <sup>st</sup>	Nick Pierre	14"
2 <sup>nd</sup>	Jeff Viner	13"
3 <sup>rd</sup>	Levi Johnson	12"

### WALLEYE

1 <sup>st</sup>	Jason Johnson	27"
2 <sup>nd</sup>		
3 <sup>rd</sup>		

### NORTHERN

1 <sup>st</sup>	Brad Kelley	42"
2 <sup>nd</sup>	Justin Boss	35"
3 <sup>rd</sup>	Maverick Woyke	18.5"

### Other fish entries:

Oliver Boss, Maverick Woyke



May Photo Contest Winner - Brian Lucarelli  
*'Who needs a shovel to break ground?'*  
Walmart Distribution Center - Mobile, AL



June Photo Contest Winner - Shawn Miller  
*'This doesn't look good!'*  
Walmart Distribution Center - Mobile, AL



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