



FROM THE NORTHWEST CORNER OFFICE

As we all know, the world moves at a very fast pace and things are constantly changing. If we do not continue to strive for new ways to improve on what we do and fulfill the needs of our clients, we will be obsolete. Think about how the simplest things, like fantasy football (had my 2nd draft last night☺), have evolved over the past 10 years. Ever heard of Kodak or Blockbuster? They did not evolve with the times and are now gone. Whereas a company such as Netflix, (founded in 1997) figured out mailing DVDs wouldn't work forever, they were innovative. In 2007, they launched online video streaming and today they are dominating the market.

What I ask of you is to continue to be innovative and do not be afraid to be wrong. Have the courage and confidence to discover new and better ways of working. Statistics show that more than 90% of "innovative" ideas fail, but it's the one or two successful ones that really make the difference. Strive each day to do better than the day before. Most importantly, share your ideas with your managers and team. Together, we can create new and better methods of accomplishing our goals, giving us an advantage over our competitors and helping to secure future business opportunities.

Speaking of innovators.... congrats to Mr. Mark Krause on his recent retirement! Mark was hired by Frank in May of 88....YES – 1988... 30 years ago. He came on as an operator and quickly became a leader here at Frattalone Companies. Over this career, Mark has made significant contributions to both the success of the company as well as hundreds of individual employees. Best of luck on your retirement Mark....you will be greatly missed by all!

Lastly, the accomplishments we make in both safety and production are truly amazing. Please look at the safety numbers below and take a moment to realize what those numbers mean. Those results don't occur without a clear vision and focus by each and every one of our 200 employees. These numbers are some of the "little things" that allow us to work on several projects that others don't qualify for. Congrats to you all!

Here's to a great 2nd half of 2018. Make it your best!

Nick Frattalone ~ CEO

SAFETY SANDBOX

Safety is no accident!

SAFETY STATS: (AS OF 8/18/2018)

Lost Time Injury 2/21/14:	Hours: 1,441,504.75	Days: 1,639
Last Recordable Injury 8/18/17:	Hours: 356,383.75	Days: 366



SPOTLIGHT PROJECT

ST. OLAF SOCCER FIELD - NORTHFIELD, MN

Every once in a while you get to bid on a project that has a personal connection and interest. I live in Northfield and have been very involved with soccer over the years and have had great enjoyment watching my daughter play the game over the years. I am acquainted with several individuals at St. Olaf and knew that this project was coming up. It was exciting when Frattalone made the list of selected contractors to bid on the project and I was even more excited when the project was awarded to Frattalone Companies.

The project started in May and required removal of the old turf field, bleachers and miscellaneous utilities and structures. The new field grade was raised and reshaped to a new size. Two retaining walls were required as part of this work. Once the field was to subgrade, a layer of class 5 aggregate was placed and covered with geotextile fabric followed by sub-drainage system which then was capped with two different layers of drainage aggregate. The final layer of aggregate was placed to within a ¼" tolerance and had to be approved by the synthetic field turf installer. Frattalone passed with success!

The project was funded by an anonymous donor who required that the entire project be completed and ready for play by the end of August. We met the deadline and the field was ready for play the first day the teams were ready to practice.

Frattalone Companies' project team: Nate Adams - Estimator & PM, Ben Eiler - Utilities Estimator, Mark Mahowald - Utilities Assistant PM, Todd Olund - General Superintendent, Mitch Larson - Superintendent, Brian Lucarelli - Foreman

Nate Adams



GET TO KNOW...

NICK WHITE - FOREMAN



- Started at Frattalone Companies in 2013, promoted to foreman in 2018.
- From River Falls, WI, currently lives in Prior Lake, MN.
- Comes from a construction background. His dad is a retired general superintendent from Kamish Excavating, where Nick worked for 12 years.
- Received a degree in mechanical engineering with a minor in physics from the University of Wisconsin - River Falls.
- Received a second degree in business management from Duke University in Durham, NC
- Former business owner - sold his lawn care and snowplowing business of 21 years last winter.
- Became a certified skydiving instructor in 2006!
- Something on his bucket list: to receive his private pilot license (only 6 hours short) and to own an airplane.
- Is an avid Minnesota sports fan. Especially enjoys following the MN WILD (he grew up playing hockey).
- Favorite vacation spot - a cruise to a warm destination or on top of a snow covered mountain.... It's a toss up between both!
- Enjoys golfing, boating, snowmobiling, cars/motorized toys and jumping out of airplanes in his spare time.

THE DIRT

COMPANY EVENTS

- **COMPANY SAFETY MEETING**

The fall all-company safety meeting is on **Thursday, 10/25/18**. Dinner will be served at 4pm followed by the meeting. All company safety meetings are mandatory.

- **FRATTALONE COMPANIES' HOLIDAY PARTY**

The 2018 holiday party will be held on **Friday 12/14/18** at Jimmy's Conference & Catering. Details to follow.

- **BLOOD DRIVE**

We are once again hosting a blood drive through the American Red Cross on **Wednesday, 10/10/18** from 10am - 4pm. Go to www.redcrossblood.org to register. Type in 'Frattalone' under *find a blood drive*. Family members and friends welcome.



FUNDRAISING EVENTS

- **STEVE (BUTCH) BUCHE MEMORIAL SPORTING CLAYS TOURNAMENT**

The 5th Annual Steve Buche Memorial Sporting Clays Tournament will be held on **Friday 9/21/18** at Wild Wings of Oneka. All proceeds are donated in Steve's name to the 'Hunt of a Lifetime' non-profit organization.

- **DAY OF THE DOZERS**

The 2018 Day of the Dozers charity event is on **Saturday, 9/29/18** at ERX Motor Park in Elk River. Please contact Tony Frattalone if you are interested in volunteering for this event. For more information, please visit <https://www.childrensmn.org/events/day-of-the-dozers/>.

- **20TH ANNUAL CLC GOLF TOURNAMENT**

The Central Lakes College Golf Tournament was held on 7/17/18. Thanks to all of the sponsors and participants, we were able to raise over \$23,000 for the heavy equipment program at the college.

ANNOUNCEMENTS

- **OH BABY**

Justin Boss (*Fra-Dor, Inc.*) and Brooke Boss welcomed their baby girl Scout Margaret Boss on 7/1/18.

- **THE KNOT**

Taylor Thooff and Laragh Vogt were married on 8/25/18 in Minneapolis, MN.

- **RETIREMENT**

Mark Krause, General Superintendent - Thank you for 30 years of dedication to the team, Mark! You will be missed!

CONGRATULATIONS TO ALL!

FISHING CONTEST

The Frattalone Companies' fishing contest runs annually from April 1st to March 31st. The contest is open to all employees and their immediate family members. For more information please visit our website at www.frattaloneco.com/employee-information/

MONTHLY PHOTO CONTEST

Please submit your photos to photos@frattaloneco.com. Top photos are posted monthly on Frattalone Companies' Facebook page. People can vote by 'liking' a photo. The photo with the most votes (likes) by the date listed is the winner of a \$50 Amazon gift card. Happy snapping!

**WELCOME
TO OUR NEWEST
TEAM MEMBERS!**

OFFICE:



Kyra Roettger
Accounts Payable

FIELD:

Logan Demko
Dale Doering
Marcus Klacke
Larry Koeck
Joe Kurchner
Curtis Munger
Noah Olund
Robert Petska
Nick Polzin
Shane Qualley
Travis Smith
Raymond Thill



Mark Krause
*Congratulations on
your retirement!*



**CLICK HERE TO CHECK
OUT OUR FACEBOOK**

PICTURE BOARD

